

## CONSOLIDATED SERVICES INTERNATIONAL, Inc

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Consolidated Services International, Inc. (CSI) has identified the rapidly growing Southeast Asia region as the focal point of its business efforts. With offices in the U.S., Panama and a regional office located in Indonesia, CSI has positioned itself for long-term involvement in several core business interests. The primary activities of CSI Asia consist of security services and risk management support to commercial and governmental organizations throughout the Asia Pacific Region.

For security services, CSI routinely works as a partner with international security firms throughout the world. CSI is a member of the World Association of Detectives and is the Indonesian representative for the global network of companies under the Global Credit Solutions.

### Physical Security

#### **(PT Interteknis Suryaterang)**

PT Interteknis Suryaterang (IST), a subsidiary of Consolidated Services International, Inc (CSI), has continually provided critical support during deteriorating economic or political situations in Indonesia that have placed business interests at increasing risk. Labor strikes, riots, mass demonstrations, and reduced protection from normal government security forces have always become daunting challenges to businesses striving to continue operations within the challenging developing nation environments. In response to an increasing demand for security consulting services to improve corporate preparedness prior to facing security threats, IST began

providing Physical Security services at the start of 1998.

Physical Security services have included site surveys necessary to provide clients with an in-depth review of physical security procedures and review of Emergency Implementation Plan and security guard readiness. Survey results have provided a detailed guideline for improvement of procedures and other physical components of installation protection plans. For corporations desiring that extra measure of readiness to face most foreseeable challenges from social disorder to natural disasters, a crisis management exercise can be provided to drill key leaders in emergency security roles and permit testing security procedures under simulated conditions. For corporations requiring professional response in an emergency, an IST Crisis Management Center is provided with several alternatives to include contract security managers, security escort service, emergency aircraft scheduling, and site or residence patrols and executive protection (bodyguards) among others.

Unique to the region, IST has prepared a team of well-trained and organized security instructors who are capable of

providing a comprehensive training program to achieve various levels of security personnel competence. The training provided does not end with single courses, but offers a progression to leadership levels and offers refresher training to maintain a high level of competence. At the beginning of 1999, in response to market demand for higher quality and professionalism among their security guard contingent, IST began providing contract security guards to corporate clients.

### **Business Research Center (PT Consolidated Survey Indonesia)**

CSI management has been focusing on providing timely political and security analysis and directed corporate information searches affecting business activities since 1991. One readily apparent obstacle to efficient corporate planning in Southeast Asia has been the absence of basic business information. In recognition of this critical need for providing up-to-date information with discretion and confidentiality, **CSI** established a research unit now called the Business Research Center under local subsidiary PT Consolidated Survey Indonesia (PT CSV).

PT CSV employs local resources to perform its tasks for clients and organizes the teams

especially for each mission. Resources include experienced local nationals with legal, socio-political, journalist, and insurance research backgrounds. CSI routinely employs talented field researchers with good initiative and well focused upon task accomplishment. The teams have continually provided reliable research and reporting for insurance fraud, anti-counterfeit marketing surveys, business fraud, and asset searches and corporate due diligence cases together with tracing of assets/persons, debt collection and frequent conduct of corporate & individual background investigations along with emergency security escort services. Many investigations begin with requests for what are referred to as "Corporate Profiles". These profiles provide the background of ownership, investment, related industries, and key business relationships related to potential Indonesian or partner firms.

See: <http://www.consolsvcs.com/icdp>

### **CREDIT MANAGEMENT** **(PT Global Credit Solution Indonesia)**

The Credit Management Division (CMD), which operates under local subsidiary, PT Global Collection Solutions Indonesia (GCSI), has both credit analysts and field investigators and an international wide network of dedicated professionals providing outsource debt collection and receivables management Indonesia, and globally. PT GCSI provides a broad scope of collection experience for corporate decision making, financial inquires, fact verification, marketing surveys and

personal or corporate information collection. With reliable contacts in all major cities in Southeast Asia, we are able to provide these services in a timely and cost effective manner to clients worldwide. Skip tracing and address verification, debt negotiation and mediation are routine activities adhering to international standards.

### **Consolidated Services International, Inc. and group, Summary of Security Services:**

- \* Competitive intelligence
- \* Focused security assessments
  - Weekly corporate security assessment
  - [Risk assessments for corporate travel](#)
  - [Due diligence to include background investigations \(individual & corporate\)](#)
- \* Crisis management
- \* Community development and government relations
- \* Global Credit management (worldwide network)
  - Collection
  - Skip tracing
  - Company profiles
- \* Litigation support

- \* Intellectual property rights related investigations to include national market surveys
- \* Security guard training
- \* Contract security guards  
Executive Protection
- \* Outsource security management

## Management:

JAMES (JIM) FILGO holds the position of Vice President for Asian Pacific Region. He is a veteran who served 20 years in the U.S. Army with extensive overseas experience in Indochina (veteran Vietnam War), Thailand, Indonesia, and Western Europe in aviation, infantry and Special Forces. In 1981, Jim attended the Indonesian Army Command and Staff College in Bandung. Jim subsequently retired from the military while in Jakarta in 1985. Jim is fluent in the Indonesian language and holds a Masters Degree in International Policy Studies with a minor in Asian Studies. His last military assignment was as an Asian Foreign Area Officer with the U.S. Embassy in Indonesia. Since retirement, he has served commercial world as a government information systems consultant with various donor agencies, i.e. USAID, WB, UNICEF and UNDP and as an IT or Security Consultant for many different multinational firms such as Jardine Fleming of Hong Kong, Societe General Surveillance (SGS) of Switzerland, and Babcock and Wilcox of the USA, Janssen Pharmaceutica, Bristol-Meyers Squibb and Goodyear USA among others.

In October 1991, Jim began providing dedicated

support for business information requirements for both multinational and domestic Indonesian companies. Since early 1993, field operations and support requirements increased to the point of being established as a separate "Business Research Center" to handle routine investigation activities. Operational activities now continue to take place under the auspices of local subsidiaries with marketing and external coordination the responsibility of CSI Group.

Jim has provided most of the planning and coordination for investigation activities. He provides direction and training to the field personnel and has supported cases involving litigation support, corporate due diligence, business fraud, data research, anti-counterfeit market surveys, background investigations, missing person searches as well as having provided security assessments to corporate leadership. Since 1998, Jim has established and presided over two separate successful outsource security manpower and consulting firms. As of October 2000, Jim was been appointed as Area Governor in Indonesia for the World Association of Detectives (WAD). Jim is a Governor, Treasurer and former Chairman of the Intellectual Property Rights Committee of the American Chamber of Commerce in Indonesia and a member of the U.S. Embassy sponsored Overseas Security Advisory Council (OSAC).

LASSI LASTIANI is the Finance Director of the CSI Group holds a Master's Degree (MM) in Finance at the prestigious Prasetya Mulya Business School.

Since 2008, Lassi has been assigned as the Director of Finance for CSI Asia Pacific. In that role she has supervised conduct of several internal and external corporate audits for subsidiary firms. She is responsible for creation of annual budgets and all financial reporting to the President Director.

LWAYAN SUNU who is fluent in English, French and native

Indonesian, holds the position as Physical Security Operations Manager in the CSI subsidiary of PT Interteknis Suryaterang. He is a former Indonesian Army Colonel who retired with 30 year's service in 2002. Following retirement, he was employed as the Deputy Chief for Operations of EKD's (East Kalimantan District Government's) Security Department in Balikpapan, East Kalimantan. His responsibilities included routine daily security tasks, but primarily standby to assume the Head of Security Department's position in case of an emergency. Then, Wayan was employed by Total Indonesia (TI) for Security Protection of assets and employees within East Kalimantan District (EKD). From 2004-07, Wayan was the Head of Total Oil Indonesia's E & P Security Department and Explosive Coordinator for East Kalimantan at the Total Balikpapan base office. For period 2008-2010, Wayan worked in various positions as Manpower Resources Manager, General Manager of Security officers in Bali and Senior Technical Advisor for CSI's former subsidiary PT Consolidated Security Indonesia. In the latter role he was frequently called upon to assist in troubleshooting with corporate problems in community relations, physical threats against client employees in contract disputes and assistance with local police coordination.

Wayan initiates security educational

cooperation with Udayana University in order to prepare middle security level with a university degree.

ALI PRAWOTO retired after 36 distinguished years as an Indonesian Marine Colonel. While Ali was still on active duty, he attended the Indonesian Army Command and Staff College (SESKOAD) with Jim Filgo in 1981. During his military service, he was known as a tough, no nonsense officer with a highly professional attitude toward his work. Ali served in many leadership positions and in higher-level staff and even served a tour of duty as an international peacemaker in Vietnam. After retirement, Ali was assigned as a Government Development Inspector in the East Nusa Tenggara Province for seven years to assist the Governor in supervising all development projects, to include financial reviews. Due to his incorrigible approach to his work, Ali soon was assigned oversee enforcement of anti-corruption acts and was responsible to insure prosecution of violators the court, minimized the officials eat the nation money.

For eight years, Ali was the pride of the Indonesian office for Santa Fe/Devon Energy Company as their Security Superintendent. As such he was responsible for supervision of all Santa Fe Oil installations throughout Indonesia, to include Irian Jaya, South Kalimantan, East Java, Jambi and South Sumatra.

By virtue of his expertise and dependability, Ali was appointed as Materials Manager in addition to his Security Superintendent Job. As Materials Manager, Ali coordinated all field materials

requests and was given a special mission to improve the discipline of Materials employees and control buyers who frequently extorted money from vendors causing losses to the company for artificially marked up prices and poorer quality goods. As Materials Manager, Ali was able to change attitudes and aptitudes, improve loyalty to firm, and increase dedication and performance of the procurement personnel.

During the period of May 1998 when large riots occurred in Jakarta, Ali successfully developed and implemented an Emergency Action Plan for all expatriates and their families.

Ali frequently worked together with PR (Public Relations) personnel to resolve community relations problems. As Security Superintendent, Ali supervised and participated in the training of all direct hire security officers and many PSC (Production Sharing Contracts) guards as well.

Ali was formerly assigned the Director of the Physical Security Operations Division of CSI's, PT Consolidated Security Indonesia, and subsequently worked as a Senior Technical Advisor after its divestment in 2008. Ali is now assigned as the Training and Quality Control Manager for the CSI subsidiary, PT Interteknis Suryaterang, a provider of professional contract security officers and personal protection personnel. Ali participates in guard training as a senior instructor as well, and has provided executive protection to such notable clients as MTV for filming of "Wild Boyz" episodes at 23 separate locations in Eastern Indonesia and to wealthy donors visiting Aceh 2004 tsunami disaster sites, among other clients.

## **Corporate References**

The following is a partial list of former clients and associates of CSI and its subsidiaries for reference. Specific points of contacts and phone numbers can be

provided upon request:

Baker Hughes (USA & Indonesia)  
Bristol-Meyers Squibb (Singapore)  
Cargill (Indonesia)  
Citibank, N.A. (Indonesia)  
FMC Santana (Indonesia)  
General Electric (Indonesia)  
Goodyear Tire & Rubber (USA)  
Global Credit Solutions (Australia)  
Hewlett Packard (Indonesia)  
Janssen Pharmaceutica (Indonesia)  
Johnson & Johnson (USA)  
Lasmo Oil (Indonesia)  
Mattel Corporation (Indonesia)  
Motorola (Indonesia)  
Newmont Minahasa, PT (Indonesia)  
Normandy Anglo Asian (Australia)  
Proctor & Gamble (Indonesia)  
Squibb (Indonesia)  
Total Credit Management Association  
TNT Worldwide (Indonesia)  
United Distillers Asia Pacific Region (HK)  
UNOCAL Indonesia  
World Association of Detectives (WAD USA)  
3M Corporation (Indonesia)  
Oorja Petangis Four Indonesia (Indonesia)